



Aerospace Industry Support Initiative

an initiative of **the dti**

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CALL FOR PROPOSALS: PRELIMINARY DEFENCE INDUSTRY STUDY

The successful bidder should draft a preliminary defence industrial development strategy that is premised on a detailed study and research of previous and currently available studies as well as submit a comprehensive report and research findings for use by the Aerospace Industry Support Initiative (the "AISI"), on behalf of the Department of Trade and Industry (**the "dti"**), in finalising of a comprehensive industry strategy for the Defence Industry in South Africa.

The successful bidder will be expected to work closely with public (specifically the Department of Defence) and private stakeholders (the SA Defence Industry and its representative association AMD) to identify and analyse key issues in the South African and global defence industries and to make practical recommendations for action in support of the South African government's defense industry policy.

The South African government's public expenditure programme will provide a major opportunity to resuscitate existing supplier industries which have suffered from low capital investment levels over the last decade-and-a-half.

The utilisation of government spending power in support of domestic defense companies/suppliers is expected to stimulate opportunities for South African firms to gear up their competitiveness to satisfy the requirements of more focused government defense-related expenditure. In addition, such government expenditures are expected to stimulate the development of competitive export capabilities of the affected firms.

As a result of a long period of isolation and self-reliance, South African Defence Related Industries (together, "SADRI") have developed a remarkable breadth of capabilities. These capabilities include fields as varied as aviation and logistics, the manufacture of land and air based offensive and defensive equipment, heavy munitions, transport and many related services.

The study should provide, amongst others, research into the Defence Industry and provide findings and recommendations that will be used in the development of the preliminary defence industrial strategy that will be used by AISI and **the dti** in formulating the final and comprehensive strategy for the said industry.

The full terms of reference can be obtained from:

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Closing date: 26 June 2009 at 11h00