**Calling for funding partners for CSIR Maritime Industry Baseline Study**

The maritime industry has the potential to make a significant contribution to poverty reduction and human welfare, as well as provide economic opportunities to benefit South Africans. This is taking into consideration that South Africa has more ocean space, including its exclusive economic zone, than land area.

To realise the sustainable industrialisation of the oceans to the benefit of all, the CSIR is seeking partners to fund a South African Maritime Industry Baseline Study. This foundational study is critical to South Africa’s participation in the global maritime arena.

Topics to be investigated in the study include:

***The Blue Economy and Supply of Marine Resources***

The delineation of all maritime activities will be accompanied by continuous updates on marine resources for the projection of the vessel types required to gain access to them. This will enable the shipbuilding industry.

***Maritime Spatial Planning***

The institutionalisation of maritime spatial planning such that survey results can be used to predict vessels types, based on the resources found in the specific area that has been surveyed.

***Maritime Centre of Excellence***

A comparative analysis of the current South African maritime research capabilities versus that of global maritime research institutes. The aim of this would be assessing the possibilities of exchange and internship programmes that would allow for the stimulation of local maritime research capabilities.

***Maritime Financing Models and Maritime Incentives***

An investigation into the types of maritime incentives to be linked with international trade transactions, having a strong focus on the Africa Free Trade Zone, in current negotiations, as well as the Combined Exclusive Maritime Zone of Africa. Existing trade barriers, tariffs restructuring possibilities, dispensations and waivers to encourage participation are to be reviewed.

Calls for funding opportunities are invited from organisations with experience in early stage participation, incubating upstart maritime entities, stimulating broader maritime support services within the legislative and regulatory framework, venture capital investments and strong global maritime industry networks.

Funding proposals should provide the following information:

* Company profile;
* Evidence of supporting commercialisation of maritime industry knowledge and skills;
* Evidence of financial resources to participate in innovative maritime activities;
* Indication of how the proposed report fits into your business or complements existing offerings;
* Proposal for conducting business development based on the report; and
* A list of relevant international maritime partners and networks.

The CSIR will enter into participation discussions with the identified funders.

## SUBMISSION OF FUNDING PROPOSALS

Funding proposals should not exceed five pages and, where relevant, supporting documentation should be attached as appendices. The following documentation must be included:

* Company profile, with ownership/management information (include staff complement, skills levels and roles of key staff, as well as indicate current major clients, target market and market share);
* Evidence of experience/track record in raising venture capital for maritime know-how intensive entities;
* Information on the technical understanding of maritime application that will enable you to deliver on maritime marketing and support to local and international customers and investors; and
* Financial framework/costing/business model for participation of the compilation of the report.

Date of issue: Wednesday, 11 March 2020

Closing date: Wednesday, 30 April 2020

Interested parties are requested to communicate their interest to the CSIR via email, no later than 30 April 2020, to:

**Simone Smith-Godfrey**

**Email:** [SSmith1@csir.co.za](mailto:SSmith1@csir.co.za)

**Tel:** [012 841 3455](tel:012%20841%203455)

**Send your form to:**

**Rika Botha**

**Email:**  [RBotha@csir.co.za](mailto:RBotha@csir.co.za)

**Tel:** [012 841 4408](tel:012%20841%204408)

Further engagements and legal contractual arrangements will be set up with interested parties soon after the closing date of this notice.