Request for Proposals (RFP)

Professional Registered (ECSA, CESA) Electrical Engineering Services for the Design and Implementation of the Electrical Reticulation, Supplying a New HVAC and BMS Systems at the CSIR – International Convention Centre Pretoria Campus

RFP No. 887/16/08/2019

<table>
<thead>
<tr>
<th>Date of Issue</th>
<th>Friday, 02 August 2017</th>
</tr>
</thead>
</table>
| Compulsory briefing session | Date: Monday, 12 August 2019  
Venue: CSIR International Convention Centre (ICC), Reception area  
Time: 10:00 |
| Closing Date        | Friday, 16 August 2019 |
| Place               | Tender box, CSIR Main Reception, Gate 3 (North Gate) |
| Enquiries           | Strategic Procurement Unit | E-mail: tender@csir.co.za |
| CSIR business hours | 08h00 – 16h30 |
| Category            | Professional Services |
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ERROR! BOOKMARK NOT DEFINED.
SECTION A – TECHNICAL INFORMATION

1 INTRODUCTION

The Council for Scientific and Industrial Research (CSIR) is one of the leading scientific research and technology development organisations in Africa. In partnership with national and international research and technology institutions, CSIR undertakes directed and multidisciplinary research and technology innovation that contributes to the improvement of the quality of life of South Africans. The CSIR’s main site is in Pretoria while it is represented in other provinces of South Africa through regional offices.

Proposals are hereby invited from suitably-qualified, Professional Registered (ECSA, CESA) Electrical Engineering Practices for the design and implementation of the electrical reticulation infrastructure, supplying a new HVAC and BMS systems at the CSIR – International Convention Centre, Pretoria Campus.

2 BACKGROUND

The CSIR – International Convention Centre (ICC), Pretoria Campus, is in the process of replacing the existing HVAC, BMS systems to the facility.

The project is currently in the Design Development phase. The services of an Electrical Engineering Practices for the design and implementation of the Electrical Reticulation to accommodate/supply the system is required.
3 INVITATION FOR PROPOSAL

Proposals are hereby invited from suitably-qualified, Professional (ECSA, CESA) Registered Electrical Engineering Practices for the design and implementation, (stage 1 to 6, as per gazetted ECSA guidelines) of the electrical reticulation infrastructure supplying a new HVAC and BMS systems at the existing, CSIR – International Convention Centre, Pretoria Campus.

The estimated electrical construction value of this project is R 2 000 000.00.
Fees will be adjusted accordingly, based on the final electrical construction cost of the project.

4 PROPOSAL SPECIFICATION

All proposals are to be submitted in a format specified in this RFP. However, tenderers are welcome to submit additional / alternative proposals over and above the originally specified format.

Bidders are to submit responses in the following format prescribed below. Failure to adhere to this may result in disqualification and the tender will be deemed as non-responsive.

4.1 Technical Proposal

The following must be submitted as part of the technical proposal:
- Covering letter
- Company profile, experience and track record as the lead engineer/company in providing similar electrical engineering services
- Methodology and approach to carrying out the required services
- References
- Brief CVs of proposed team
- Valid COIDA letter or certificate
- Valid ECSA and CESA certificates
- Valid public liability cover
- Valid BBBEE certificate of sworn affidavit (Only SANAS verified BBBEE certificates will be accepted)
4.2 Financial Proposal:

The following must be submitted as part of the financial proposal:
- Cover Letter;
- Proposed cost/ Commercial offer on official company letterhead; and
- CSD registration and report, if already registered on CSD.

4.3 Deliverables / Scope of Work

The following services will be performed by the engineers as duties and responsibilities in terms of the service level agreement:

a) Implied scope of services

b) Expressed scope of services
- The CSIR wishes to upgrade the current HVAC system in their International Convention Centre. The proposed upgrade comprises the installation of Air-cooled chillers with chilled water piping (4 pipe system for heating and cooling), pumps, air handling units, fan coil units, ducted to each thermal zone within the building. The cooling medium is treated water; thus, a suitably sized water dosing installation will be required. The installation also comprises a VRF system for the Mezzanine floor.
- It is required from the appointed electrical engineer to investigate the existing supply for capacity and design the new supply to the relocated new HVAC installation. The existing supply and HVAC equipment is situated in the basement, which is required to be cleaned out and left as grey box for future client use. Position of electrical supply infrastructure to be investigated in collaboration of HVAC equipment positioning.

5 PRE-QUALIFYING CRITERIA TO ADVANCE CERTAIN GROUPS

Service Providers who meet one of the following pre-qualification criteria may respond;
- Service providers with level 1 or 2 B-BBEE status contributor and Exempted Micro Enterprise (EME).
6 FUNCTIONAL EVALUATION CRITERIA

6.1 The evaluation of the functional / technical detail of the proposal will be based on the following criteria:

<table>
<thead>
<tr>
<th>Functional Factor</th>
<th>Criteria Description</th>
<th>Weighting (%)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Company Experience</td>
<td>• The Engineering practice must have a minimum of 5 years’ experience on similar electrical infrastructure design and implementation. The bidder must provide a clearly detailed company profile, stipulating the number of years rendering similar services.</td>
<td>20</td>
</tr>
</tbody>
</table>
| Client References   | • A minimum of 5 contactable references for similar work is required.  
• Reference letters must be provided to substantiate such claims from different cliental.                                                                                                                     | 50            |
| Staff Capability    | • The Principal Engineer must have a minimum of 5 years experience on similar electrical infrastructure design and implementation.  
• Detailed CV(s), indicating the number of years the assigned project team has had on similar electrical infrastructure design and implementation.                                                                 | 30            |
| TOTAL POINTS FOR FUNCTIONALITY |                                                                                                                                                                                                                   | 100           |

6.2 Proposals with functionality / technical points of less than the pre-determined minimum overall percentage of 70 % and less than 50 % on any of the individual criteria will be eliminated from further evaluation.

6.3 Refer to Annexure B for the scoring sheet that will be used to evaluate functionality.
7 ELIMINATION CRITERIA

Proposals will be eliminated under the following conditions:

- Submission after the deadline;
- Proposals submitted at incorrect location;
- Failure to attend the briefing session;
- Failure to meet the pre-qualification criteria to advance certain groups. A B-BBEE Certificate or Sworn Affidavit must be submitted.
- Failure to submit CESA registration certificates.
- Failure to submit ECSA registration certificates PR/Eng
- Failure to submit a letter of good standing with the Department of Labour (COID)
- Failure to submit proof of public liability cover of a minimum of R 10m

8 NATIONAL TREASURY CENTRAL SUPPLIER DATABASE REGISTRATION

Bidders must complete the following and include documentation with the original proposal:

- be registered on National Treasury’s Central Supplier Database (CSD). Registrations can be completed online at: www.csd.gov.za;
- provide the CSIR of their CSD registration number; and
- provide the CSIR with a certified copy of their B-BBEE certificate. If no certificate can be provided, no points will be scored during the evaluation process (RSA suppliers only).
9 VENUE FOR PROPOSAL SUBMISSION

All proposals must be submitted at:

- **CSIR GATE 03 - Main Reception Area** (in the Tender box) at the following address
  Council for Scientific and Industrial Research (CSIR)
  Meiring Naudé Road
  Brummeria
  Pretoria
  South Africa

10 TENDER PROGRAMME

The tender program incorporates the following key dates:

- Issue of tender documents: 02 August 2019
- Briefing session date: 12 August 2019
- Last date for submission of queries: 13 August 2019
- Closing / submission Date: 16 August 2019
11 SUBMISSION OF PROPOSALS

11.1 All proposals are to be sealed. No open proposals will be accepted.
11.2 All proposals are to be clearly marked with the RFP number and the name of the tenderer on the outside of the main package. Proposals must consist of two parts, each clearly marked:
   PART 1: Technical Proposal: RFP No. 887/16/08/2019
11.3 The proposals must be clearly labelled and annexured
11.4 Proposals submitted by companies must be signed by a person or persons duly authorised.
11.5 The CSIR will award the contract to qualified tenderer(s)’ whose proposal is determined to be the most advantageous to the CSIR, taking into consideration the technical (functional) solution, price and B-BBEE.

12 DEADLINE FOR SUBMISSION

Proposals shall be submitted at the address mentioned above no later than the closing date of Friday, 16 August 2019 during CSIR’s business hours. The CSIR business hours are between 08h00 and 16h30. Where a proposal is not received by the CSIR by the due date and stipulated place, it will be regarded as a late tender. Late tenders will not be considered.

13 AWARDING OF TENDERS

13.1 Awarding of tenders will be published on the National Treasury e-tender portal or the CSIR’s tender website. No regret letters will be sent out.

14 EVALUATION PROCESS

14.1 Evaluation of proposals

All proposals will be evaluated by an evaluation team for functionality, price and B-BBEE. Based on the results of the evaluation process and upon successful negotiations, the CSIR will approve the awarding of the contract to successful tenderer.
A two-phase evaluation process will be followed.
   - The first phase includes evaluation of pre-qualification, elimination and functionality criteria.
   - The second phase includes the evaluation of price and B-BBEE status.
Pricing Proposals will only be considered after functionality phase has been adjudicated and accepted. Only proposals that achieved the specified minimum qualification scores for functionality will be evaluated further using the preference points system.

14.2 Preference points system
The 80/20 preference point system will be used where 80 points will be dedicated to price and 20 points to B-BBEE status.

15 PRICING PROPOSAL

15.1 Pricing proposal must be cross-referenced to the sections in the Technical Proposal. Any options offered must be clearly labelled. Separate pricing must be provided for each option offered to ensure that pricing comparisons are clear and unambiguous.

15.2 Price needs to be provided in South African Rand (excl. VAT), with details on price elements that are subject to escalation and exchange rate fluctuations clearly indicated.

15.3 Price should include additional cost elements such as freight, insurance until acceptance at the CSIR campus in Pretoria, and duty where applicable.

15.4 Only firm prices* will be accepted during the tender validity period. Non–firm prices** (including prices subject to rates of exchange variations) will not be considered.

*Firm price is the price that is only subject to adjustments in accordance with the actual increase or decrease resulting from the change, imposition, or abolition of customs or excise duty and any other duty, levy, or tax which, in terms of a law or regulation is binding on the contractor and demonstrably has an influence on the price of any supplies, or the rendering costs of any service, for the execution of the contract;

**Non-firm price is all prices other than “firm” prices.

15.5 Payment will be according to the CSIR Payment Terms and Conditions.
16 VALIDITY PERIOD OF PROPOSAL

Each proposal shall be valid for a minimum period of three (3) months calculated from the closing date.

17 APPOINTMENT OF SERVICE PROVIDER

17.1 The contract will be awarded to the tenderer who scores the highest total number of points during the evaluation process, except where the law permits otherwise.

17.2 Appointment as a successful service provider shall be subject to the parties agreeing to mutually acceptable contractual terms and conditions. In the event of the parties failing to reach such agreement CSIR reserves the right to appoint an alternative supplier.

17.3 Awarding of contracts will be announced on the National Treasury website and no regret letters will be sent to unsuccessful bidders.

18 ENQUIRIES AND CONTACT WITH THE CSIR

Any enquiry regarding this RFP shall be submitted in writing to CSIR at tender@csir.co.za with “RFP No 887/16/08/2019 – “Professional Registered (ECSA, CESA) Electrical Engineering Services for the Design and Implementation of the Electrical Reticulation, Supplying a New HVAC and BMS Systems at the CSIR – International Convention Centre Pretoria Campus” as the subject.

Any other contact with CSIR personnel involved in this tender is not permitted during the RFP process other than as required through existing service arrangements or as requested by the CSIR as part of the RFP process.

19 MEDIUM OF COMMUNICATION

All documentation submitted in response to this RFP must be in English.

20 COST OF PROPOSAL

Tenderers are expected to fully acquaint themselves with the conditions, requirements and specifications of this RFP before submitting proposals. Each tenderer assumes all risks for resource commitment and expenses, direct or indirect, of proposal preparation and participation throughout the RFP process. The CSIR is not responsible directly or indirectly for any costs incurred by tenderers.
21 CORRECTNESS OF RESPONSES

21.1 The tenderer must confirm satisfaction regarding the correctness and validity of their proposal and that all prices and rates quoted cover all the work/items specified in the RFP. The prices and rates quoted must cover all obligations under any resulting contract.

21.2 The tenderer accepts that any mistakes regarding prices and calculations will be at their own risk.

22 VERIFICATION OF DOCUMENTS

22.1 Tenderers should check the numbers of the pages to satisfy themselves that none are missing or duplicated. No liability will be accepted by the CSIR in regard to anything arising from the fact that pages are missing or duplicated.

22.2 One electronic copy (CD or USB memory key) of each proposal must be submitted.

22.3 Pricing schedule and B-BBEE credentials should be submitted with the proposal, but as a separate document and no such information should be available in the technical proposal.

22.4 If a courier service company is being used for delivery of the proposal document, the RFP description must be endorsed on the delivery note/courier packaging to ensure that documents are delivered to the tender box, by the stipulated due date.

23 SUB-CONTRACTING

23.1 A tenderer will not be awarded points for B-BBEE status level if it is indicated in the tender documents that such a tenderer intends sub-contracting more than 25% of the value of the contract to any other enterprise that does not qualify for at least the points that such a tenderer qualifies for, unless the intended sub-contractor is an exempted micro enterprise that has the capability and ability to execute the sub-contract.

23.2 A tenderer awarded a contract may not sub-contract more than 25% of the value of the contract to any other enterprise that does not have an equal or higher B-BBEE status level than the person concerned, unless the contract is sub-contracted to an exempted micro enterprise that has the capability and ability to execute the sub-contract.
24 TRAVEL EXPENSES

24.1 All travel expenses for the CSIR’s account, be it directly via the CSIR’s travel agent or indirectly via re-imbursements, must be in line with the CSIR’s travel policy. The following will apply:

24.1.1 Only economy class tickets will be used.
24.1.2 A maximum of R1300 per night for accommodation, dinner, breakfast and parking will be allowed.
24.1.3 No car rentals of more than a Group B will be accommodated.

25 ADDITIONAL TERMS AND CONDITIONS

25.1 A tenderer shall not assume that information and/or documents supplied to CSIR, at any time prior to this request, are still available to CSIR, and shall consequently not make any reference to such information document in its response to this request.
25.2 Copies of any affiliations, memberships and/or accreditations that support your submission must be included in the tender.
25.3 In case of proposal from a joint venture, the following must be submitted together with the proposal:
   - Joint venture Agreement including split of work signed by both parties;
   - The original or certified copy of the B-BBEE certificate of the joint venture;
   - The Tax Clearance Certificate of each joint venture member;
   - Proof of ownership/shareholder certificates/copies; and
   - Company registration certificates.
25.4 An omission to disclose material information, a factual inaccuracy, and/or a misrepresentation of fact may result in the disqualification of a tender, or cancellation of any subsequent contract.
25.5 Failure to comply with any of the terms and conditions as set out in this document will invalidate the Proposal.

26 CSIR RESERVES THE RIGHT TO

26.1 Extend the closing date;
26.2 Verify any information contained in a proposal;
26.3 Request documentary proof regarding any tendering issue;
26.4 Give preference to locally manufactured goods;
26.5 Appoint one or more service providers, separately or jointly (whether or not they submitted a joint proposal);
26.6 Award this RFP as a whole or in part;
26.7 Cancel or withdraw this RFP as a whole or in part.

27 DISCLAIMER

This RFP is a request for proposals only and not an offer document. Answers to this RFP must not be construed as acceptance of an offer or imply the existence of a contract between the parties. By submission of its proposal, tenderers shall be deemed to have satisfied themselves with and to have accepted all Terms & Conditions of this RFP. The CSIR makes no representation, warranty, assurance, guarantee or endorsements to tenderer concerning the RFP, whether with regard to its accuracy, completeness or otherwise and the CSIR shall have no liability towards the tenderer or any other party in connection therewith.
DECLARATION BY TENDERER

Only tenderers who completed the declaration below will be considered for evaluation.

RFP No: 887/16/08/2019

I hereby undertake to render services described in the attached tendering documents to CSIR in accordance with the requirements and task directives / proposal specifications stipulated in RFP No………………….. at the price/s quoted. My offer/s remains binding upon me and open for acceptance by the CSIR during the validity period indicated and calculated from the closing date of the proposal.

I confirm that I am satisfied with regards to the correctness and validity of my proposal; that the price(s) and rate(s) quoted cover all the services specified in the proposal documents; that the price(s) and rate(s) cover all my obligations and I accept that any mistakes regarding price(s) and rate(s) and calculations will be at my own risk.

I accept full responsibility for the proper execution and fulfilment of all obligations and conditions devolving on me under this proposal as the principal liable for the due fulfilment of this proposal.

I declare that I have no participation in any collusive practices with any tenderer or any other person regarding this or any other proposal.

I accept that the CSIR may take appropriate actions, deemed necessary, should there be a conflict of interest or if this declaration proves to be false.

I confirm that I am duly authorised to sign this proposal.

NAME (PRINT) …………………………
CAPACITY ………………………...
SIGNATURE ………………………...
NAME OF FIRM …………………………
DATE ………………………………

WITNESSES

1 ………………………………. 2 ………………………………
DATE: ……………………………..
## PART A: TECHNICAL RETURNABLES

**ONE HARD COPY AND ONE ELECTRONIC COPY (CD OR USB MEMORY KEY)**

Returnable Schedules required only for Tender Evaluation Purposes

<table>
<thead>
<tr>
<th>Description</th>
<th>Submitted (Please tick)</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Company Profile</td>
<td>Yes</td>
</tr>
<tr>
<td>2. CESA registration certificate</td>
<td>No</td>
</tr>
<tr>
<td>3. ECSA registration certificates</td>
<td>No</td>
</tr>
<tr>
<td>4. Reference Letters, Annexure A</td>
<td>No</td>
</tr>
<tr>
<td>5. Proposed, assigned project team CVs (Including qualifications and any affiliation registrations)</td>
<td>No</td>
</tr>
<tr>
<td>6. Letter of good standing with the Department of Labour (COID) or equivalent</td>
<td>Yes</td>
</tr>
<tr>
<td>7. Proof of Public Liability Cover</td>
<td>No</td>
</tr>
<tr>
<td>8. Electronic copy of technical proposal</td>
<td>No</td>
</tr>
<tr>
<td>9. BBBEE certificate or sworn affidavit</td>
<td>No</td>
</tr>
</tbody>
</table>

## PART B: PRICING PROPOSAL

**ONE HARD COPY AND ONE ELECTRONIC COPY (CD OR USB MEMORY KEY)**

Returnable Schedules that will be incorporated into the Contract

<table>
<thead>
<tr>
<th>Description</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>9. Pricing Proposal on official company letterhead</td>
<td>Yes</td>
</tr>
<tr>
<td>10 CSD report</td>
<td>No</td>
</tr>
<tr>
<td>11 Electronic copy of pricing proposal</td>
<td>No</td>
</tr>
</tbody>
</table>

### NOTES:

1. THE DOCUMENTS SHALL BE PROPERLY ANNEXED FOR EASE OF REFERENCE.
2. ANY OTHER REQUESTED DOCUMENTATION REQUESTED IN THIS RFP MUST BE SUPPLIED.
3. IRRELEVANT DOCUMENTATION MUST NOT BE SUPPLIED.
It is critical for the referee to complete the form fully. CSIR will not give scores for incomplete forms

Referee Company legal Name:

Bid Description (reference provided for):

Describe the service/work done:

Project Start Date:  .............................................. Project End Date: ..............................................

Contract Amount:  ..............................................

Rate Service Provider (Put a mark to the relevant score)

<table>
<thead>
<tr>
<th>Indicator</th>
<th>Excellent</th>
<th>Very good</th>
<th>Good</th>
<th>Poor</th>
<th>Unacceptable</th>
</tr>
</thead>
<tbody>
<tr>
<td>Score</td>
<td>5</td>
<td>4</td>
<td>3</td>
<td>2</td>
<td>1</td>
</tr>
</tbody>
</table>

Would you use the service provider again:  Yes / No

Referee Contact Person:  ..............................................

Referee Designation:  ..............................................

Referee Contact number:  ..............................................

Referee Email:  ..............................................

I hereby declare that to the best of my knowledge, information completed above is true and correct.

Bidder’s referee signature:  ..............................................    Date:  ..............................................
ANNEXURE B: Scoring sheet to be used to evaluate functionality

<table>
<thead>
<tr>
<th>No.</th>
<th>Criteria</th>
<th>Proof required</th>
<th>Points allocation</th>
<th>Weight</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td><strong>Company Experience:</strong></td>
<td>• The bidder must provide a clearly detailed company profile, stipulating the number of years rendering similar services</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>• Number of years the company has been rendering similar services</td>
<td>&lt; 5 years</td>
<td>– 0 points</td>
<td>20%</td>
</tr>
<tr>
<td></td>
<td>• The service provider must have a minimum of 5 years’ experience on similar electrical infrastructure design and implementation.</td>
<td>6 – 7 years</td>
<td>– 5 points</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>8 – 10 years</td>
<td>– 7 points</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>&gt;10 years</td>
<td>– 10 points</td>
<td></td>
</tr>
<tr>
<td>2</td>
<td><strong>Client References (Only relevant references)</strong></td>
<td>• Contactable References for similar work/projects undertaken in the last 3 years.</td>
<td>&lt; 3 references</td>
<td>50%</td>
</tr>
<tr>
<td></td>
<td>• A minimum of 3 references is required</td>
<td>3 – 4 references</td>
<td>– 0 points</td>
<td></td>
</tr>
<tr>
<td></td>
<td>• References will be contacted to authenticate the submission. Field visits may also be undertaken</td>
<td>5 – 8 references</td>
<td>– 5 points</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>&gt;8 references</td>
<td>– 7 points</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>– 10 points</td>
<td></td>
</tr>
<tr>
<td>4</td>
<td><strong>Staff Capability</strong></td>
<td>• Detailed CV(s), indicating the project team experience.</td>
<td>&lt; 5 years</td>
<td>30%</td>
</tr>
<tr>
<td></td>
<td>• The Principle Engineer, experience on similar electrical infrastructure design and implementation.</td>
<td>6 – 8 years</td>
<td>– 0 points</td>
<td></td>
</tr>
<tr>
<td></td>
<td>• Detailed CV(s), indicating the number of years the assigned project team has had on similar electrical infrastructure design and implementation.</td>
<td>9 – 10 years</td>
<td>– 5 points</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>&gt;10 years</td>
<td>– 7 points</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>– 10 points</td>
<td></td>
</tr>
</tbody>
</table>

**TOTAL** 100